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The Chair and Members of Chesterfield and District Joint Crematorium Committee

30 September 2016

Dear Councillor,

Please attend a meeting of the CHESTERFIELD AND DISTRICT JOINT CREMATORIUM COMMITTEE to be held on MONDAY, 10 OCTOBER 2016 at 1.00 pm in Committee Room 2, Town Hall, Rose Hill, the agenda for which is set out below.

#### **AGENDA**

## Part 1(Public Information)

- Declarations of Interest by Members and Officers relating to items on the Agenda
- 2. Apologies for Absence
- 3. Minutes of the Joint Crematorium Committee held on 16 June, 2016 (Pages 3 6)
- 4. Budget Monitoring Report Period 5 (Pages 7 12)
- 5. Local Government Act 1972 Exclusion of the Public

To move 'That under Regulation 21 (1)(b) of the Local Authorities (Executive Arrangements)(Access to Information)(England) Regulations 2000, the public be excluded from the meeting for the following item of business on the grounds that it involves the likely disclosure of exempt information as defined by Paragraphs 3 of Part 1 of Schedule 12A to the

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Local Government Act 1972' on the grounds that it contains information relating to financial or business affairs.

- 6. Bereavement Service Manager's Report
  - Report to follow
- 7. Crematorium Delivery Options
  - Report to follow

Yours sincerely,

Local Government and Regulatory Law Manager and Monitoring Officer

## CHESTERFIELD AND DISTRICT JOINT CREMATORIUM COMMITTEE

## Thursday, 16th June, 2016

Present:-

Councillor Ritchie (Vice-Chair in the Chair)

Councillors Austen Lilley

Councillors

Ludlow Murray-Carr

# 1 <u>APPOINTMENT OF CHAIR (TO BE APPOINTED FROM NORTH EAST</u> DERBYSHIRE DISTRICT COUNCIL)

#### **RESOLVED -**

That Councillor Kerry be appointed Chair of the Committee for 2016/17.

# 2 <u>APPOINTMENT OF VICE-CHAIR (TO BE APPOINTED FROM BOLSOVER DISTRICT COUNCIL)</u>

#### **RESOLVED -**

That Councillor Ritchie be appointed Vice-Chair of the Committee for 2016/17.

(Councillor Ritchie then took the Chair.)

## 3 <u>DECLARATIONS OF INTEREST BY MEMBERS AND OFFICERS</u> RELATING TO ITEMS ON THE AGENDA

No declarations were received.

## 4 APOLOGIES FOR ABSENCE

Apologies for absence were received from Councillors Bagley, Blank, Diouf, Gordon, Kerry and Huckle.

# 5 MINUTES OF THE JOINT CREMATORIUM COMMITTEE HELD ON 21 MARCH, 2016

#### **RESOLVED** -

That the Minutes of the Joint Crematorium Committee on 21 March, 2016 be approved as a correct record and signed by the Chair.

#### 6 ACCOUNTS FOR YEAR ENDED 31 MARCH, 2016

The Treasurer to the Committee and the Bereavement Services Manager submitted a report on the final accounts of the Joint Committee for the year ended 31 March, 2016, including revenue account and balance sheet.

The report noted that at year end there had been a surplus of £262,853 and outlined the areas where there had been variances from the approved budget.

In addition, the report contained a table detailing the schemes that required carry forward requests to 2016/17.

Information was given on six useable reserves shown in the balance sheet:

- Revenue Reserve
- Mercury Abatement Reserve
- Equipment Reserve
- Organ Reserve
- Cremator Repairs Reserve
- Capital Improvement Reserve

Taking into account the redistribution of £200k to the constituent authorities, the current balance remained well above the minimum requirement. As agreed previously, the balance of the Revenue Reserve that was over and above the minimum working balance of £250k would be re-distributed to the constituent authorities. The redistribution would take place at the end of the 2016/17 financial year.

The Committee thanked the Head of Finance for all the work that he had done for the Committee.

#### **RESOLVED -**

- That the report be noted and the Statement of Accounts be approved.
- 2) That the carry forward requests be approved.
- 3) That Members acknowledge the extension of the heating improvement scheme to the garage and that the funding of additional expenditure from the unallocated balance in the Capital Improvement Restructure be approved.

#### 7 LOCAL GOVERNMENT ACT 1972 - EXCLUSION OF THE PUBLIC

#### **RESOLVED -**

That under Regulation 21 (1)(b) of the Local Authorities (Executive Arrangements)(Access to Information)(England) Regulations 2000, the public be excluded from the meeting for the following item of business on the grounds that it involves the likely disclosure of exempt information as defined by Paragraphs 3 of Part 1 of Schedule 12A to the Local Government Act 1972' on the grounds that it contains information relating to financial or business affairs.

## 8 BEREAVEMENT SERVICE MANAGER'S REPORT

The Bereavement Services Manager submitted a report on matters relating to the operation of the Crematorium.

Information on cremations for the year, together with a comparison of income for 2014/15 against 2015/16 was provided.

The report included details of the projects that were to be delivered during 2016/17 and a timetable of works was attached to the report, these included:

- Chapel Refurbishment Interior decoration, replacement windows, new seating, new floor covering and additional chapel entrance doors
- Refurbishment of all public toilets
- New floral tribute area
- Completion of lighting programme
- CCTV upgrade

The report updated the Committee on the progress of investigations into new management options for the Crematorium. Legal advice had been sought, the results of which were outlined in the report. The Bereavement Services Manager informed the Committee that a report would be prepared to present to the Cabinets and Executive of the constituent authorities requesting permission to set up a new trading company. It was estimated that the new trading company could be set up by April 2017.

#### **RESOLVED -**

- 1) That the report be noted.
- That Members consider the future management of the service and discuss with their authorities with the support of the Bereavement Services Manager.

#### **BUDGET MONITORING PERIOD 5**

MEETING: CHESTERFIELD AND DISTRICT JOINT

**CREMATORIUM COMMITTEE** 

**DATE:** 10th October, 2016

REPORT BY: BEREAVEMENT SERVICES MANAGER

**CLERK & TREASURER** 

#### FOR PUBLICATION:

#### **BACKGROUND PAPERS FOR PUBLIC REPORTS:**

TITLE: Budget Monitoring Report Period 5 - 2016

**LOCATION:** Accountancy Section

## 1.0 PURPOSE OF REPORT

1.1 To report the budget monitoring position as at the end of August 2016.

## 2.0 PERIOD 5 BUDGET MONITORING

- 2.1 Appendix A shows the Budget Monitoring for Period 5. The Original Budget was approved at the 14th December meeting, but does not include the carry forwards of £33,848 approved at the 16th June 2016 meeting. There is currently a favourable profiled variance of £118,073, Details of the variances from the profiled budgets are shown below:
  - ➤ **Employee costs** are under profile by £2,156, this is due to £550 of the training budget not being spent and a minor under spend on salaries/wages of £1,606.
  - > Premises costs are under profile by £22,714 this consists of:
    - Repairs to Cremators over-spent by £3,845, these will be funded from the repairs reserve at the year end.

- General repairs under-spent by £9,546. However £6,842 of this relates to revenue projects on the service improvement which have not been commenced/completed. This is offset by expenditure of £3,382 relating items included in year-end carry forwards that have not yet been reflected in the budgets, leaving a net under spend of £6,086 on usual activity.
- General/Grounds maintenance under-spent by £12,353. £2,083 of this relates to a new mower on the service improvement plan which has not yet been purchased. The remaining £10,270, the majority of which is a £6,708 under spend on trees and shrubs.
- Utilities/NNDR under-spent by £4,659 caused mainly by business rates coming in £3,547 below budget.
- ➤ **Transport** costs are under profile by £1,092, mainly on car allowances & fuel costs so far this year.
- > Supplies & Services costs are under profile by £12,429, this consists of:
  - Medical Referees & Organist Fees under-spent by £2,508, some of which is offset by a corresponding adverse variance of £1,364 on fee income from organist bookings (see below).
  - Floral tribute area £3,437 of the under spend relates to this project in the service improvement plan which has not yet commenced.
  - General Supplies & Services underspend of £6,484 in other areas e.g. kerbstones, telephone expenses, books & publications etc.
- Agency & Contracted Services building cleaning costs are over profile by £388.
- ➤ **Income** is over profile by £80,070, this consists of:
  - Cremation fees (inc. Medical Referees & Mercury Abatement)

     over profile by £85,963, this is due to the number of cremations carried out being approximately 147 more than planned but is approximately 20 less than the same period last year.
  - All Memorial Income under profile by £8,773. This is mainly caused by sales of the new memorials not meeting the planned income budget. This is a re-occurring variance and will be discussed with the Manager as part of the budget setting process.
  - Misc Income is over profile by £4,500 due to the sale of the old tractor. However this is partly offset by an over spend on capital expenditure of £2,170 on the new tractor caused by the

- need to purchase a new snow plough attachment as the old attachment was not compatible.
- Other Income under profile by £1,620 mainly due to income from bookings of the organist.
- 2.2 In conclusion at this stage it is anticipated that the outturn for the year should come in under the original budget. All the above issues will be taken into account when the revised budget is prepared and presented to the committee on the 12<sup>th</sup> December 2016.

## 3.0 RECOMMENDATIONS

- 3.1 That the report be noted.
- 3.2 That the increased capital expenditure of £28,170 from the £26,000 originally budgeted for the new tractor be noted.

### 4.0 Reasons for Recommendation

4.1 In order that the Committee is kept informed of the current financial position of the Joint Crematorium.

## H FOX ACTING HEAD OF FINANCE

## A DUNN BEREAVEMENT SERVICES MANAGER

Further information on this report can be obtained from David Corker, Accountancy Services ext 2010.





#### BUDGET MONITORING REPORT - BY COST CENTRE

| Account Descrip Code                                       | otion Original<br>Budget<br>2016<br>(£) | Revised<br>Budget<br>2016<br>(£) | Profiled<br>Budget<br>2016<br>(£) | Actual<br>УТD<br>2016<br>(£) | Variance<br>Profiled<br>2016<br>(£) | Adverse /<br>Favourable | Variance<br>% | Variance<br>Original<br>2016<br>(£) |
|--|---|----------------------------------|-----------------------------------|------------------------------|-------------------------------------|-------------------------|---------------|-------------------------------------|
| 1499 Chesterfield Joint Cremato                            | orium 201600 - 201605                   |                                  |                                   |                              |                                     |                         |               |                                     |
| 1301 General Salaries                                      | 111,5                                   | 520 111,52                       | 0 46,467                          | 53,848                       | (7,381)                             | ADV                     | -16%          | 57,672                              |
| 1302 Overtime-Salaried Sta                                 |   | 1,80                             |                                   |                              | (1,697)                             | ADV                     | -226%         | (647)                               |
| 1304 Agency/Consultancy Fe                                 | ees<br>99,                              |                                  | 0 0<br>0 41,304                   |                              | (1,034)<br>13,857                   | ADV<br>FAV              | 0%<br>34%     | (1,034)<br>71,683                   |
| 1310 General Wages<br>1311 Overtime-Wage Earner            |   |                                  |                                   |                              | (2,179)                             | ADV                     | -32%          | 7,341                               |
| 1313 Wages-Sick Pay  |   | 0                                | 0 0                               | 1,284                        | (1,284)                             | ADV                     | 0%            | (1,284)                             |
| 1314 Wages-Holiday Pay                                     | 13,6                                    |                                  |                                   | 3,127                        | 2,540                               | FAV                     | 45%           | 10,473                              |
| 1340 N.ISalaried Staff<br>1341 N.IWage Earners             | 9,8<br>10,9                             |                                  |                                   | 5,256<br>3,827               | (1,152)<br>731                      | ADV<br>FAV              | -28%<br>16%   | 4,594<br>7,113                      |
| 1350 Superann-Salaried Sta                                 |   |                                  |                                   |                              | (2,243)                             | ADV                     | -29%          | 8,426                               |
| 1351 Superann-Wage Earner                                  |   | 20 13,42                         | 0 5,592                           | 3,818                        | 1,774                               | FAV                     | 32%           | 9,602                               |
| 1352 Past Service Costs                                    | 27,0                                    |                                  |                                   |                              | (336)                               | ADV                     | -3%           | 15,414                              |
| 1366 First Aid Allowances<br>1390 Training Costs - Employ  |   | 130 13<br>500 1,50               |                                   |                              | 10<br>550                           | FAV<br>FAV              | 19%<br>88%    | 86<br>1,425                         |
| Employee Expenses  | 323,5                                   |                                  |                                   |                              | 2,156                               | FAV                     | 2%            | 190,865                             |
| 2100 General Repairs                                       | 40,9                                    | 940 40,94                        | 0 17,058                          | 4,861                        | 12,198                              | FAV                     | 72%           | 36,079                              |
| 2104 Plumbing  | ٠,,                                     |                                  | 0 17,030                          |                              | (1,123)                             | ADV                     | 0%            | (1,123)                             |
| 2113 Electrical Repairs/Mai                                | ntenance                                |                                  | 0 0                               |                              | (547)                               | ADV                     | 0%            | (547)                               |
| 2115 External Doors  | •                                       |                                  | 0 0                               |                              | (291)                               | ADV                     | 0%<br>0%      | (291)                               |
| 2119 Fire & Intruder Alarms<br>2172 Boilers-Prog           | 5                                       |                                  | 0 0                               |                              | (30)<br>(498)                       | ADV<br>ADV              | 0%            | (30)<br>(498)                       |
| 2178 Air Conditioning Units-                               | Prog                                    |                                  | 0 0                               |                              | (59)                                | ADV                     | 0%            | (59)                                |
| 2179 Fire & Intruder Alarms                                | _                                       |                                  | 0 0                               |                              | (103)                               | ADV                     | 0%            | (103)                               |
| 2192 Repairs to Cremators                                  | 30,0                                    |                                  |                                   | 16,345<br>0                  | (3,845)                             | ADV                     | -31%<br>100%  | 13,655                              |
| 2201 Trees and Shrubs<br>2204 General Grounds Maint        | 16,<br>enance 10,6                      |                                  |                                   | 100                          | 6,708<br>4,333                      | FAV<br>FAV              | 98%           | 16,100<br>10,540                    |
| 2216 Electricity   | 11,5                                    |                                  |                                   | 3,640                        | 223                                 | FAV                     | 6%            | 7,950                               |
| 2217 Gas   | 39,                                     |                                  |                                   |                              | 868                                 | FAV                     | 7%            | 26,961                              |
| 2227 NNDR  | 49,3                                    |                                  |                                   |                              | 3,517<br>45                         | FAV                     | 7%<br>9%      | 3,517                               |
| 2228 Water Charges (Meter<br>2230 Sewerage & Environme     |   | 200 1,20<br>170 1,47             |                                   | 455<br>606                   | 7                                   | FAV<br>FAV              | 1%            | 745<br>865                          |
| 2236 Other Fixtures & Fitti                                | -                                       | 000 2,00                         |                                   |                              | 833                                 | FAV                     | 100%          | 2,000                               |
| 2238 Burglar Alarm   |   | 340 34                           |                                   |                              | 94                                  | FAV                     | 66%           | 293                                 |
| 2247 Window Cleaning<br>2249 Refuse Collection Char        |   | 750 75<br>60 1,66                |                                   | 0<br>1,630                   | 313<br>30                           | FAV<br>FAV              | 100%<br>2%    | 750<br>30                           |
| 2252 Boiler/Engineering Inst                               | -                                       | 100 100                          |                                   |                              | 42                                  | FAV                     | 100%          | 100                                 |
| Premises Related Expenses                                  | 205,3                                   | 205,32                           | 0 111,102                         | 88,388                       | 22,714                              | FAV                     | 20%           | 116,932                             |
| 3901 Rep/Mtce of Transpor                                  | t/Plant                                 | 150 15                           | 0 63                              | 0                            | 63                                  | FAV                     | 100%          | 150                                 |
| 3902 Petrol  |   | 730 1,73                         |                                   | 0                            | 721                                 | FAV                     | 100%          | 1,730                               |
| 3927 Public Transport - Emp<br>3928 Car Allowances - Emplo | -                                       | 0                                | 0 0<br>0 833                      |                              | (20)<br>328                         | ADV<br>FAV              | 0%<br>39%     | (20)<br>1,495                       |
| 3931 General Transport Inst                                | •                                       | 90 90                            |                                   |                              | 0                                   | FAV                     | 0%            | 900                                 |
| Transport Related Expenses                                 | 4,7                                     | 780 4,78                         | 0 1,617                           | 525                          | 1,092                               | FAV                     | 68%           | 4,255                               |
| 4101 Office Equipment & Fu                                 | rniture 9,4                             | 150 9,45                         | 0 8,283                           | 7,458                        | 825                                 | FAV                     | 10%           | 1,992                               |
| 4125 First Aid Equipment                                   |   |                                  | 0 13                              |                              | 13                                  | FAV                     | 100%          | 30                                  |
| 4160 Urns<br>4161 Memorial Plates                          |   | 500 3,50                         |                                   |                              | (101)                               | FAV                     | 6%<br>-6%     | 2,129                               |
| 4162 Entries in Book of Rem                                |   | 910 4,00<br>910 3,91             |                                   |                              | (101)<br>858                        | ADV<br>FAV              | 53%           | 2,232<br>3,139                      |
| 4163 Miniature Bks of Rem(                                 |   | 120 42                           |                                   |                              | 175                                 | FAV                     | 100%          | 420                                 |
| 4165 Miniature Bks of Rem(I                                |   |                                  | 0 0                               |                              | (69)                                | ADV                     | 0%            | (69)                                |
| 4166 Memorial Kerbstones<br>4199 Roses/Shrubs/Trees/S      |   | 160 6,16<br>100 3,00             |                                   |                              | 1,465<br>553                        | FAV<br>FAV              | 57%<br>44%    | 5,059<br>2,303                      |
| 4204 General Equipment/Ma                                  | •                                       | 260 7,26                         |                                   |                              | (1,606)                             | ADV                     | -53%          | 2,629                               |
| 4243 Vending Machine Provis                                |   | 700 70                           |                                   |                              | 223                                 | FAV                     | 76%           | 631                                 |
| 4245 Clothing and Uniforms                                 |   | 200 1,20                         |                                   |                              | 71                                  | FAV                     | 14%           | 771                                 |
| 4247 Books & Publications<br>4264 Printing & Stationery    |   | 380 2,38<br>700 4,70             |                                   |                              | 992<br>338                          | FAV<br>FAV              | 100%<br>17%   | 2,380<br>3,080                      |
| 4299 Medical Referees Fees                                 |   |                                  |                                   |                              | 1,540                               | FAV                     | 8%            | 27,790                              |
| 4301 Organists Fees  | 8,9                                     | 8,90                             | 0 3,708                           | 2,740                        | 968                                 | FAV                     | 26%           | 6,160                               |
| 4305 Professional Services                                 |   | 50 7,65                          |                                   |                              | 160                                 | FAV                     | 5%            | 4,622                               |
| 4330 Postage & Franking Ma<br>4337 Telephone Expenses      |   | 500 2,50<br>200 5,20             |                                   |                              | (385)<br>803                        | ADV<br>FAV              | -37%<br>37%   | 1,074<br>3,837                      |
| 4365 Subsistence   |   | 950 95                           |                                   |                              | 306                                 | FAV                     | 77%           | 861                                 |
| 4402 Other Subscriptions                                   |   | 1,07                             |                                   |                              | 446                                 | FAV                     | 100%          | 1,070                               |
| 4411 Other Insurances 4415 Advertising                     | 11,8<br>8                               | 390 11,89<br>330 83              |                                   |                              | (7)<br>346                          | ADV<br>FAV              | 0%<br>100%    | (7)<br>830                          |



#### BUDGET MONITORING REPORT - BY COST CENTRE

| Account<br>Code                            | Description                           | Original<br>Budget<br>2016<br>(£) | Revised<br>Budget<br>2016<br>(£) | Profiled<br>Budget<br>2016<br>(£) | Actual<br>YTD<br>2016<br>(£) | Variance<br>Profiled<br>2016<br>(£) | Adverse /<br>Favourable | Variance<br>% | Variance<br>Original<br>2016<br>(€) |
|--|---------------------------------------|-----------------------------------|----------------------------------|-----------------------------------|------------------------------|-------------------------------------|-------------------------|---------------|-------------------------------------|
| 4428 Env.Protection Act Licence            |                                       | 1,670                             | 1,670                            | 696                               | 0                            | 696                                 | FAV                     | 100%          | 1,670                               |
| 4448 Bank Charges                          |                                       | 1,200                             | 1,200                            | 500                               | 593                          | (93)                                | ADV                     | -19%          | 607                                 |
| 4453 Miscellaneous Expenses                |                                       | 9,250                             | 9,250                            | 3,854                             | 30                           | 3,824                               | FAV                     | 99%           | 9,220                               |
| 4493 Contr                                 | 4493 Contrib to Grds Maint Reserve    |                                   | 360                              | 0                                 | 0                            | 0                                   | FAV                     | 0%            | 360                                 |
| 4507 Cont.                                 | 4507 Cont. to Cap Improvement Reserve |                                   | 167,000                          | 0                                 | 0                            | 0                                   | FAV                     | 0%            | 167,000                             |
| 4516 Cont To Organ Reserve                 |                                       | 1,500                             | 1,500                            | 0                                 | 0                            | 0                                   | FAV                     | 0%            | 1,500                               |
| 4518 Contribution to Cremator Repairs fund |                                       | 35,000                            | 35,000                           | 0                                 | 0                            | 0                                   | FAV                     | 0%            | 35,000                              |
| Supplies & Services                        |                                       | 346,680                           | 346,680                          | 70,790                            | 58,361                       | 12,429                              | FAV                     | 18%           | 288,319                             |
| 5011 Buildi                                | ina Cleanina                          | 10,960                            | 10,960                           | 3,653                             | 4,041                        | (388)                               | ADV                     | -11%          | 6,919                               |
| Agency & Contro                            | , ,                                   | 10,960                            | 10,960                           | 3,653                             | 4,041                        | (388)                               | ADV                     | -11%          | 6,919                               |
| Agency & contro                            | dered Dervices                        | 10,700                            | 10,700                           | 3,033                             | 4,041                        | (300)                               | AUV                     | -1176         |                                     |
|  | terfield Borough Council              | 147,040                           | 147,040                          | 0                                 | 0                            | 0                                   | FAV                     | 0%            | 147,040                             |
| 9031 North                                 | h East Derbyshire D.C.                | 150,970                           | 150,970                          | 0                                 | 0                            | 0                                   | FAV                     | 0%            | 150,970                             |
|  | ver District Council                  | 68,180                            | 68,180                           | 0                                 | 0                            | 0                                   | FAV                     | 0%            | 68,180                              |
|  | ellaneous Income                      | (250)                             | (250)                            | (104)                             | (4,618)                      | 4,514                               | FAV                     | -4334%        | 4,368                               |
| 9062 Recho                                 | arges                                 | (15,990)                          | (15,990)                         | 0                                 | 0                            | 0                                   | FAV                     | 0%            | (15,990)                            |
|  | ing Sales (Drinks)                    | (200)                             | (200)                            | (83)                              | 0                            | (83)                                | ADV                     | 100%          | (200)                               |
| 9111 Sale (                                | of Urns                               | (120)                             | (120)                            | (50)                              | 0                            | (50)                                | ADV                     | 100%          | (120)                               |
| 9123 Sales                                 |                                       | (15,000)                          | (15,000)                         | (6,250)                           | (565)                        | (5,685)                             | ADV                     | 91%           | (14,435)                            |
|  | orial Planting-Roses                  | (4,000)                           | (4,000)                          | (1,667)                           | (1,540)                      | (127)                               | ADV                     | 8%            | (2,460)                             |
|  | 9182 Memorial Planting-Trees          |                                   | (1,360)                          | (567)                             | 0                            | (567)                               | ADV                     | 100%          | (1,360)                             |
|  | orial Planting-Bulbs                  | (650)                             | (650)                            | (271)                             | (30)                         | (241)                               | ADV                     | 89%           | (620)                               |
|  | 9184 Roses-Readoptions                |                                   | (5,000)                          | (2,083)                           | (1,483)                      | (601)                               | ADV                     | 29%           | (3,518)                             |
|  | 9185 Memorial Plates                  |                                   | (730)                            | (304)                             | (963)                        | 658                                 | FAV                     | -216%         | 233                                 |
| 9186 Book of Remembrance Entries           |                                       | (13,540)                          | (13,540)                         | (5,642)                           | (3,537)                      | (2,104)                             | ADV                     | 37%           | (10,003)                            |
| 9187 Scattering Ashes                      |                                       | (3,000)<br>(1,500)                | (3,000)                          | (1,250)                           | (1,480)                      | 230                                 | FAV                     | -18%          | (1,520)                             |
|  | 9188 Chapel of Rest                   |                                   | (1,500)                          | (625)                             | (750)                        | 125                                 | FAV                     | -20%          | (750)                               |
| 9189 Temp                                  | 9189 Temporary Deposit of Ashes       |                                   | (10)                             | (4)                               | 0                            | (4)                                 | ADV                     | 100%          | (10)                                |
| 9190 Cremation Fee                         |                                       | (1,052,370)                       | (1,052,370)                      | (424,996)                         | (501,414)                    | 76,418                              | FAV                     | -18%          | (550,956)                           |
|  | atorium Seats-Purchase                | (1,990)                           | (1,990)                          | (829)                             | 0                            | (829)                               | ADV                     | 100%          | (1,990)                             |
|  | atorium Seats-Maintenance             | (480)                             | (480)                            | (200)                             | (162)                        | (38)                                | ADV                     | 19%           | (318)                               |
| -  | n and Organist's Fee                  | (15,400)                          | (15,400)                         | (6,417)                           | (5,052)                      | (1,364)                             | ADV                     | 21%           | (10,348)                            |
|  | 9209 Trees - Re-adoption              |                                   | (1,620)                          | (675)                             | (287)                        | (388)                               | ADV                     | 58%           | (1,333)                             |
|  | orial Kerb Units                      | (12,000)                          | (12,000)                         | (5,000)                           | (5,399)                      | 399                                 | FAV                     | -8%           | (6,601)                             |
|  | option of Memorial Kerbs              | (5,460)                           | (5,460)                          | (2,275)                           | (3,025)                      | 750                                 | FAV                     | -33%          | (2,435)                             |
| 9256 Gener                                 |                                       | (5,260)                           | (5,260)                          | 0                                 | 0                            | 0                                   | FAV                     | 0%            | (5,260)                             |
| 9266 Medical Referee's Fee (CREM)          |                                       | (36,630)                          | (36,630)                         | (14,793)                          | (17,766)                     | 2,973                               | FAV                     | -20%          | (18,864)                            |
| 9268 Mercury Abatement Surcharge           |                                       | (81,000)                          | (81,000)                         | (32,712)                          | (39,285)                     | 6,573                               | FAV                     | -20%          | (41,715)                            |
|  | ey Digital Media                      | 0                                 | 0                                | 0                                 | 487                          | (487)                               | ADV                     | 0%            | (487)                               |
| 9300 Revenue Balances                      |                                       | (9,720)                           | (9,720)                          | 0                                 | 0                            | 0                                   | FAV                     | 0%            | (9,720)                             |
| Income                                     |                                       | (917,090)                         | (917,090)                        | (506,797)                         | (586,867)                    | 80,070                              | FAV                     | -16%          | (330,223)                           |
|  |                                       | (25,850)                          | (25,850)                         | (184,844)                         | (302,917)                    | 118,073                             | FAV                     | -64%          | (1)                                 |